**Saurabh Kubde** Email: [saurabh.kubde@theblueflamelabs.com](mailto:saurabh.kubde@theblueflamelabs.com)

**Summary:**

**Senior Technical Consultant** having experience in Salesforce customizations for building Salesforce applications.

* Accountable for gathering and assessing the requirements of a project based on literature and communications.
* Strong understanding of business requirements and translating these into technical solutions.
* Extensive experience on Salesforce.com Platform- Integration using REST and SOAP, Apex Triggers, Lightning Web Components, Batch Apex, Lightning Aura Components, Approval Processes, configuring Profiles, Roles, and Sharing Setting etc. with product development experience on Force.com platform.
* Hands-on Salesforce Integration and Lightning web components.
* Successfully delivered multiple projects that includes Lightning Web Component, APEX and provided end to end solution to the customer.
* Responsible for development projects across all project life-cycle phases based on the Salesforce CPQ.
* Experience in Salesforce CPQ features, Product bundle and Dynamic product bundle, product options for bundle, Price rule and product rule, Custom Action, Pricing, Quote Template.
* Having knowledge of Salesforce Billing and QCP
* Providing Project management skills to ensure proposed functionality is implemented in a timely manner.
* Hands-on Salesforce Security setup using Profiles, Permission Sets, OWD, Role Hierarchy, Sharing Rules, Process Builder, Flows, Assignment Rules, Validation rules.
* Accountable for analyzing defects / problems, identifying their root causes, implementing corrective and preventive measures for the identified root causes.
* Exceptional ability to quickly master new concepts and capable of working in a team as well as independently with good communication skills.
* Highly organized resource with the ability to meet deadlines and a smart worker.

## Certifications

* Salesforce Certified Platform Developer 1
* Salesforce Certified Administrator

## Academic Profile

* Bachelor of Engineering – Computer Science

## Technical Skills

* SFDC Technologies: Salesforce.com, Force.com, Visualforce, Apex, Triggers, Workflow, Process Builders, LWC, SOSL, SOQL, CPQ And Billing, Flows, Batch Apex
* Application Expertise: Git, Bit Bucket, Workbench and Salesforce Inspector
* API Testing tool: Postman
* IDE: Eclipse, Visual Studio Code, Sublime Text, Data Loader

## Professional Experience

**Project#1: Undisclosed**

**Role: Salesforce Developer**

**Description:**

The client is a leading Salesforce consulting partner that is actively working to transform their employee details through the salesforce ecosystem.

**Responsibilities:**

* Involved in gathering and analyzing the business requirements.
* Prepared technical solution design and broken the business needs to functional and technical requirements
* Worked on client's projects with crunch timelines and delivered with utmost quality
* Worked/Created a LWC components as per the requirements
* Worked on apex controllers, Apex triggers
* Worked/Created a Flow, Process builder, Workflow rules
* Implemented security models as per the requirement
* Worked on multiple similar solutions as per business requirements.

**Project#2: Undisclosed**

**Role: Salesforce Developer**

**Description:** The client wanted to integrate Quickbooks online system with Salesforce and have a bi-directional sync between Salesforce and Quickbooks

**Responsibilities**:

* Attended Sprint planning calls, scrum calls, retrospective calls, demo calls.
* Interacted with client and gathered the business requirements.
* Connected Quickbooks System with Salesforce
* Worked on Apex triggers/ Apex Classes/ Flow to automate business processes
* Worked on Test classes to improve code coverage.
* Implemented logic to upsert data related to all the above objects on click of quick action.
* Unit Testing of the functionality.
* Deployment of code using change set.

**Project#3: Undisclosed**

**Role: Salesforce Developer**

**Description:**

Client makes computer hardware such as: display controllers, touchpads, capacitive touch controllers, fingerprint sensors and more. Synaptics sells its products to original equipment manufacturers (OEMs) for applications including smartphones, tablets, notebooks, automobiles, wearables and PC peripherals.

**Responsibilities:**

* Analysis of issues and workaround for that issue and implementation of the same.
* Requirement gathering.
* Creation of objects and fields for the same.
* Helped the team members understand the business requirements.
* Resolve their technical queries that arise during the technical implementation.
* Build Apex classes, Process builders, Batch apex, reports to meet the business requirements.
* Build Aura components and LWC components as per requirements.
* Unit Testing.
* Deployment using inbound and outbound change set.

**Project#4: Undisclosed**

**Role: Salesforce Developer**

**Description:** The client wanted to integrate the existing system with Salesforce. The project was a US based project which is related to providing pet products and was related to Integrating Salesforce with their external system. The functionality in this project was that the client was having static URL and based on this URL the client wanted to integrate with Salesforce.

**Responsibilities:**

* Attending business meetings and going through BRD’s (Business Requirement Documents) to understand requirements
* Preparation of solution approach document to meet the requirements.
* Designing Data model & setup security model to suit various requirements
* Configured Custom settings to store frequently used data such as username and password.
* Worked on the customization of applications such as Apex Triggers, Apex Classes, Async Apex and Test code development.
* Integrated Salesforce with the third-party system using the static URL that was provided by the client.
* Unit Testing of the functionality.
* Deployment of code using Gearset.

**Project#5: Undisclosed**

**Role: Technical Consultant**

**Description:** The client wanted to send a document for Signature from Salesforce to Docusign and provide the functionality to sign the data without any click. The basic Integration between Salesforce and DocuSign doesn’t provide this functionality; thus Apex was needed to complete this functionality.

**Responsibilities**:

* Interacted with the client to gather functional requirements.
* Reviewed the functionality to implement this using Apex.
* Worked on customization such as Apex Triggers, Apex Classes, and Test code development.
* Unit Testing of the functionality.
* Deployment of code using change set.
* Usage of Git for maintaining sub versions of code

**Project#6: Undisclosed**

**Role: Sr Developer**

**Description:**

The client was a manufacturing firm. We had to set up CPQ billing from scratch. Build custom business requirement on top of Billing metadata.

**Responsibilities:**

* Configured Product Rules, Price Rules, Discounts, Legal Entity.
* Involved in CPQ (Configure, Price& Quote) design and mapped to the Salesforce custom objects
* Applied various discounts or markups to customize pricing on your products.
* Setup Invoice scheduler as per business requirement.
* Involved in validating & testing process flow for invoice generation
* Setup General Ledgers and Finance Books
* Build logic for Order Management and Generation.

**Project#7: Undisclosed**

**Role: Salesforce CPQ Developer**

**Description:**

US based company in digital communications, shipping service and mailing service which uses the steel brick CPQ. It provides a solution to a user to order and pay for goods offered to their designated firm and improve transactional and order management processes.

**Responsibilities:**

* Responsible for performing Steel brick CPQ related configuration for product setup, approval matrices, approval rules, process builders and flows.
* Designed CPQ configuration and integration and responsible creating TDDS, finalizing design & implementation on salesforce security model of access control and data visibility using uses roles, profiles, permissions, public groups, queues, OWD, sharing rules etc.
* Implemented and Involved in CPQ (Configure, Price& Quote) design and mapped to the Salesforce custom objects and involved in Apttus Advanced Workflow Approvals
* Responsible for creating QCP script in order to run bulk amount of data for them out of the box functionality.